

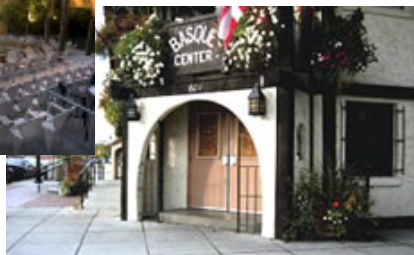


THE
GROVE
HOTEL



IDAHO
TRUCKING
ASSOCIATION

77TH ANNUAL CONVENTION 2011
AUGUST 10-12, 2011



CONVENTION SPEAKERS



In 1933, James Russell Hahn founded Hahn Transportation of New Market, Maryland. Now, 78 years later his granddaughter, **Barbara Windsor** is the company's President and CEO. Hahn is a specialized regional trucking firm that hauls petroleum, aluminum, cement, and more throughout the Mid-Atlantic corridor.

Trucking has always been a very important part of Barbara's life. Both of her parents, Rebecca Hahn Windsor and Robert Windsor, now retired, were very active in the day to day operations of the business. While trucking was in the family's roots, her parents always encouraged her to pursue her own dreams.

Barbara took her parents' message to heart. Prior to joining them at Hahn in 1991, Barbara lived in Kansas City where she was employed by Trans World Airlines for 20 years. The transition from airlines to trucking was not difficult since the Department of Transportation regulates both industries.

Since returning to Maryland, Barbara has been active in many professional and civic associations. Currently she is Chairman of the Board of Directors of the American Trucking Associations. She is a past Chairman of the National Tank Truck Carriers and, having followed in the footsteps of her mother, Rebecca, and grandfather, James, is also a past Chairman of the Maryland Motor Truck Association. Barbara also serves on the BB&T Advisory Board and is a member of the Rotary Club of Frederick and the Frederick Area Committee for Transportation.

Some of Barbara's notable accomplishments include being a candidate for Lieutenant Governor of Maryland with Chuck Ecker in 1998, testifying before the U.S. House of Representatives Subcommittee for Transportation Reauthorization, and serving as keynote speaker for the Road Transport Forum in New Zealand■



Artie Holmes began working for the Idaho Department of Labor in 1998 in the Pocatello local office. After working as an Unemployment Insurance Adjudicator and an Employment Services Consultant, he supervised the Unemployment and Employment Services Unit in the Pocatello and Blackfoot local offices. Artie then went to work as an Unemployment Insurance Fraud Claims Investigator before coming to the Wage & Hour Section for the Department where he's now a supervisor.

Artie earned his Bachelor of Arts in Social Sciences from Washington State University in 1990. In his spare time, Artie coaches football at Pocatello High School■



Hyatt Erstad has been providing insurance consultation, services and products to his clients since 1979. He is the President of the Boise based Erstad & Company, Inc. founded in 1965, specializing in all aspects of employer sponsored benefit programs. The foundation of his work philosophy is reflected in the following:

"My company is dedicated to providing prompt service and assistance in the areas of employee benefit design, consultation, implementation, related business insurance needs and estate planning for business owners and key executives."

Hyatt is a graduate of Carroll College in Helena, Mt., earning a Bachelor's Degree in general business. Hyatt and his wife, Belen, have four children. His activities in the insurance industry include having served as President for both the local and state Insurance and Financial Advisors Association. He is a past board member of the National Association of Health Insurance Advisors, and has served on a national committee for the Insurance and Financial Advisors Association. Currently, Hyatt is the Chairman of the Board of the Idaho Small Employer Reinsurance and Individual High Risk Reinsurance Pool for the State of Idaho. These activities, coupled with Hyatt's commitment to serving his clientele in the ever-changing benefits arena, have made him an invaluable resource■



Rich York currently serves as the State and Federal Program Manager in the Idaho Division of the Federal Motor Carrier Safety Administration (FMCSA). Mr. York's responsibilities include technical oversight of motor carrier investigations and the FMCSA Motor Carrier Assistance Program. Mr. York joined the federal government in June of 1991, as a safety investigator in the Texas Division. His subsequent experience includes employment with the Office of Motor Carrier's National Training Center, the National Transportation Safety Board and the FMCSA Washington Division. Mr. York is an Idaho native, and graduated from Boise State University with a BA in Secondary Education. He taught in the Meridian School District prior to his employment with the federal government■

See back page for additional speakers at the ITA Convention.

77th Annual Convention 2011

Tentative Schedule

Boise, Idaho

Wednesday, August 10th

- 10:00 a.m. Early Bird Golf – *Plantation Golf Course*
5:00-7:00 p.m. Registration – *The Grove Hotel lobby*
6:00-8:00 p.m. Opening Reception – *The Grove Hotel, Evergreen Room*
8:00 p.m. Idaho Shakespeare Festival – “Taming of the Shrew”

Thursday, August 11th

- 7:00 a.m. Registration – *The Grove Hotel Lobby*
7:30 a.m. Opening Breakfast – *The Grove Hotel, Evergreen Room*
 - Keynote Speakers – ITA President Kathy Fowers and ITA Chairman Bill Moad
 - Welcome first-time attendees9:00 a.m. General Session I: *The Grove Hotel, 2nd Level*
Roundtable Discussions
 - EOBR Panel Discussion
 - Workers Compensation – Department of Labor
 - How to Grow Your Business
 - Finding Efficiency in Your Account Processes
 - What to Look for in Upcoming Health Insurance Requirements
 - FMCSA Updates on CSA, EOBRs, HOS10:30 a.m. Break – *The Grove Hotel, 2nd Level*
10:45 a.m. General Session II: *The Grove Hotel, 2nd Level*
Roundtable Discussions - continued
12:00 p.m. Buffet Lunch – *The Grove Hotel, 2nd Level*
Barbara Windsor, Chairman of American Trucking Associations
1:30 p.m. General Session III: *The Grove Hotel, 2nd Level*
Round Table Discussions - continued
2:30 p.m. Break – *The Grove Hotel, 2nd Level*
3:00 p.m. Membership Meeting – *River Fork Room, 3rd Floor*
4:00 p.m. PAC Meeting – *River Fork Room, 3rd Floor*
4:30 p.m. Board of Directors Meeting – *River Fork Room, 3rd Floor*
6:00 p.m. Suppliers Night Banquet and Show – *The Basque Center*

Friday, August 12th

- 8:00 a.m. Safety Awards Breakfast – *The Grove Hotel, Aspen/Cedar Room*
9:30 a.m. General Session IV: *The Grove Hotel, Evergreen Room*
Legislative Panel Discussion – moderated by Lobbyist Skip Smyser
11:00 a.m. Break for Activities
12:30 p.m. Golf Tournament – *Banbury Golf Course*
1:00 p.m. Whitewater Rafting the Payette River – *Banks*
6:00 p.m. Closing Dinner – *Banbury Golf Course*

CONVENTION SPEAKERS (CONTINUED)



Todd Wadsworth, CPA, CVA, joined the Cooper Norman team in 1991 and is a Partner in the Firm. He was licensed as a Certified Public Accountant (CPA) in 1993. Todd received further certification as a Certified Valuation Analyst (CVA) in 1997 by the National Association of Certified Valuation Analysts.

Over the years, Todd has grown into the tax and estate planning expert in Cooper Norman. With his clients, he is known for his progressive tax strategies and his dedication to client privacy. Todd is the current Chair of the Tax and Trucking Committees of the Firm as well as consults on the Business Valuation and Agricultural Committees.

Todd belongs to several professional associations and community organizations, including the American Institute of Certified Public Accountants, Idaho State Society of CPA's, National Association of Certified Valuation Analysts, Magic Valley Estate Planning Council, Twin Falls Chamber of Commerce, Twin Falls

County 4-H and FFA Market Sale Committee, and the South Hill Sidekicks 4-H club.

He graduated from Brigham Young University in 1990 with a Bachelor of Science in Accounting and a Masters in Taxation ■



Nikki Francis, CPA, began working at the Cooper Norman Twin Falls location in 2007 and received her license as a Certified Public Accountant (CPA) in 2010. Nikki's easy demeanor and desire to "do whatever it takes" to help clients makes her an excellent account manager.

Prior to joining Cooper Norman, Nikki worked for several years in the accounting department of a large Utah based trucking company. She is passionate to help trucking operations become more efficient and profitable through tax planning and monitoring and adjusting financial systems.

Nikki currently serves on the Trucking, Accounting and Auditing committees of the Firm. She graduated with honors from Utah State University in 2006 with a bachelor's degree in Accounting and a Master of Accountancy Emphasis in Tax. While attending Utah State she served as Vice President of Beta Alpha Psi and competed in the Intercollegiate Horse Show Association ■



Born and raised in the Boise area, **David Allen, CPA**, joined Cooper Norman in 2007. David graduated from Portland State University in 1996 with a Bachelors Degree in Accounting. He later became licensed as a Certified Public Accountant in 2001.

Upon graduation, David worked as a Medicare Auditor in Portland where he performed audits on retirement homes and hospitals. During his time as a Medicare Auditor, he discovered a passion for public accounting. David was intrigued with the preparation and reporting of the statistics and financial data rather than the auditing of the reports. It was through this opportunity that he began to explore a career as a certified public accountant and returned to the Treasure Valley.

David's ambition and strong accounting skills have complemented him in his career in public accounting. It is because of this combined knowledge that he is able to provide valuable advice in the selection of entities, projections and budgeting.

David is currently on Cooper Norman's continuing professional Education, Trucking, and Professional Service committees. He is currently involved with the following professional associations: American Institute of Certified Public Accountants, Idaho Society of Certified Public Accountants, and Boise Estate Planning Council ■



Clint Adams, CPA, joined the Cooper Norman team in June 2006. He graduated from Boise State University in August 2005 with a Bachelor of Business Administration in Finance and Management. Clint was licensed as a Certified Public Accountant in 2007, passing the exam in one sitting. He completed his Masters of Accountancy with emphasis on Taxation in 2008.

Clint serves on the Tax, Trucking, and Multi State committees of the Firm. He also served as the Work-Flow Coordinator for the Twin Falls Office from 2009-2011 ■

